



DEPARTMENT OF DEFENSE

MISSILE DEFENSE AGENCY 5700 18TH STREET FORT BELVOIR, VIRGINIA 22060-5573

WELCOME LETTER

On behalf of Lieutenant General Patrick J. O'Reilly, Director of Missile Defense Agency (MDA), welcome to the Annual Missile Defense Small Business Conference. The theme for this year's conference is "Insight into Missile Defense Agency Major Programs and Opportunities for Small Businesses." We are delighted that you are joining us for this outstanding program.

The Director is committed to expanding opportunities for small businesses to participate in support of the Ballistic Missile Defense System. The purpose of this forum is to provide each of you with a better perspective on the Agency's major programs and provide you an opportunity to market your skills and services to support the Agency's mission.

Speaking today are the Agency's Director and Program Executives. MDA representatives and prime contractors will participate as well in match making sessions; these sessions will provide you with an overview of individual missions, future potential procurement opportunities, mentor protégé program information, and important points of contact. At lunch you will hear the Department of Defense perspective on small business utilization from our honored guest, the Department of Defense Small Business Director, Mr. Andre Gudger.

We urge you to take full advantage of this opportunity to network with MDA personnel, prime contractor representatives and members of the MDA Office of Small Business staff. MDA needs and wants your innovation, talents and capabilities and is committed to providing opportunities for you in order to contribute to the overall mission of this Agency.

Again, welcome and thank you for your participation.

LEE R. ROSENBERG

Director Office of Small Business Programs



Tommy Battle City of Huntsville Mayor



The mayor serves as the city's chief executive officer and is responsible for providing professional leadership in the administration and implementation of all city operations and the policies, goals and vision set forth by the Office of the Mayor and City Council. The mayor appoints all city department heads and enforces all City of Huntsville ordinances, resolutions and orders and proposes the City of Huntsville's annual budget. The mayor approves the financing of all City of Huntsville Operations and executes and administers contracts on behalf of the City.

Tommy Battle was born in Birmingham in 1955. He moved to Huntsville in 1980 at the age of 24, not long after receiving a business degree from the University of Alabama. In 1984, four short years after arriving in Huntsville, he was elected to the Huntsville City Council. In 2008, Tommy Battle's lifelong career in public service culminated when he was overwhelmingly elected to serve as our mayor. Since that time, Huntsville, Alabama, even in the worst economic crisis since the Great Depression, has received an unprecedented list of national and international recognition.

USA Today, Forbes, CNN, Moody's, Money Magazine, Belkin Institute, Fox News and many, many more have each pointed out the incredible heights Huntsville has reached under the leadership of Mayor Tommy Battle. In Mayor Battle's first year in office, the City of Huntsville was named the #1 city in America by Kiplinger's Personal Finance for 2009 and received a historic AAA bond rating by Standard and Poor's (S&P) - the highest bond rating given and the first in Alabama state history. Those heights were reached again in 2010, when Huntsville was named as the #1 city in the nation by "Relocate America" and again received the AAA bond rating by both S&P and Moody's - an incredible feat and one that is accomplished by less than 2% of city, county and state governments throughout the nation.

Earlier this year, ground broke on the billion dollar Redstone Gateway development, showing that under Mayor Battle, private business continues to invest in Huntsville.

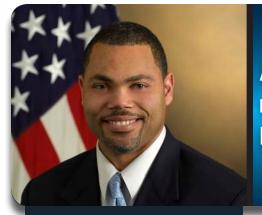
The Mayor has been married to the former Eula Sammons for over 20 years. Eula is a retired Kindergarten teacher from the county schools; she was Madison County Teacher of the Year in 2000. They have one son Andrew Joseph (Drew) who is a banker with Progress Bank in Huntsville.



Lieutenant General Patrick J. O'Reilly is the Director for the Missile Defense Agency (MDA), Office of the Secretary of Defense, Pentagon, Washington, DC. In this capacity, he oversees MDA's worldwide mission to develop a capability to defend deployed forces, the United States, Allies, and friends against ballistic missile attacks.

During his career, he served in both command and staff officer positions in a variety of operational units including the 1st Cavalry Division, the 3rd Support Command, Germany, and as an Assistant Professor of Physics at the United States Military Academy. As an Acquisition Officer, he served as Program Manager for Directed Energy Programs, PATRIOT PAC-3 Missile, Terminal High Altitude Area Defense (THAAD) Missile System, Ground-based Midcourse Defense (GMD) Program, and as the Army Program Executive Officer for Combat Support and Combat Service Support.

Lieutenant General O'Reilly is a graduate of the U.S. Military Academy and has Masters Degrees in Physics, National Security and Strategic Studies, and Business. Lieutenant General O'Reilly is a graduate of the U.S. Army Command and Staff College, the U.S. Naval College of Command and Staff, and the U.S. Army War College.



Andre J. Gudger

Director of the Office of Small Business Programs

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Mr. Andre J. Gudger was appointed as the Director of the Office of Small Business Programs in March 2011. Mr. Gudger serves as the principal advisor to the Secretary of Defense on small business matters.

Mr. Gudger's career spans more than 15 years in the defense, intelligence, and investment banking industries. Previously, Mr. Gudger worked on key technical and financial initiatives with the Federal Deposit Insurance Corporation, Union Bank of Switzerland, and AT&T.

From 2003-2009, Mr. Gudger served as Chairman and Chief Executive Officer of Solvern Innovations, a corporate entity which provided acquisition support and cyber solutions through training, research, and innovation. During this period, Solvern Innovations provided software development and commercialization through technology transfer to the Human Computer Interaction Lab at the University of Maryland College Park. In 2009, Solvern Innovations was acquired by TeleCommunication Systems where Mr. Gudger served as the Senior Vice President of the Cyber Intelligence division.

Mr. Gudger currently serves on several boards throughout the region, including the University of Maryland Baltimore County, the Maryland BRAC Small & Minority Business Advisory Board, and the Cyber Advisory Council.

Mr. Gudger received his Bachelor of Science degree from the University of Maryland at Baltimore County. He received his Master in Business Administration from the University of North Carolina at Chapel Hill, where he had the opportunity to study at the Chinese University of Hong Kong, Erasmus University in Rotterdam, Tec de Monterrey in Mexico, FundacaoVargus University in Brazil, and Gdansk University in Poland.



Rear Admiral Joseph A. Horn, Jr., is a native of Philadelphia, PA and Audubon, NJ. He graduated from the United States Naval Academy in May 1980 with a Bachelor of Science Degree in Mechanical Engineering. RDML Horn's first duty assignment was in USS SAMPSON (DDG 10). Subsequent sea duty assignments include USS ROBERT G. BRADLEY (FFG 49), USS TICONDEROGA (CG 47), and USS ANZIO (CG 68). He commanded USS STOUT (DDG 55) and USS LAKE ERIE (CG 70). While in command of LAKE ERIE, the ship conducted multiple successful ballistic missile engagements and won the Spokane Trophy, two Edward F. Ney awards, and two Battle 'E's. RDML Horn has deployed to the Mediterranean Sea, Arabian Gulf, Red Sea, Indian Ocean, Eastern and Western Pacific, and conducted extensive operations in the Caribbean and Baltic Seas and Atlantic Ocean.

Ashore, RDML Horn earned a Master of Science Degree in Operations Research from the Naval Postgraduate School and is a Massachusetts Institute of Technology Seminar XXI alumni. He has served on the Joint Staff (J8) and the staffs of Joint Forces Command (J6), U.S. Fleet Forces (N8), and OPNAV (N86). His previous assignment was Deputy Director, Missile Defense Agency.

Rear Admiral Horn's personal awards include the Defense Superior Service Medal, Legion of Merit (Two Awards), Defense Meritorious Service Medal, Meritorious Service Medal (Four Awards), Navy Commendation Medal (Two Awards), and Navy Achievement Medal (Two Awards).



Brig. Gen. Terrence A. Feehan, USAF

Program Executive for Programs and Integration MDA

Brig. Gen. Terrence A. "Terry" Feehan is the Program Executive for Programs and Integration, Missile Defense Agency, Huntsville, Ala. He supervises the BMDS Program valued at more than \$7 billion annually with more than 6,000 senior civilian, military and contractor personnel at nationwide offices. He directs BMDS program managers to include Ground-Based Midcourse Defense System; Targets and Countermeasures; Terminal High Altitude Area Defense System; Israeli Programs; Global Deployment and several classified programs. He is also responsible for acting on service-specific requirements and supervising the transition and transfer to the services of BMDS capabilities.

General Feehan received his commission as a distinguished graduate of the U.S. Air Force Academy in 1984. He has served as an engineer, acquisition program manager and inspector general. The general has held assignments at the major command and headquarters Air Force levels, and he was a Secretary of Defense Fellow with Accenture Corporation, Northbrook, Ill. He has previously commanded at the squadron, group, wing and numbered air force levels.



Richard Matlock Director for Advanced Technology MDA

Mr. Matlock, Director for Advanced Technology, is leading the development of the next generation of cutting edge Missile Defense technologies and proving their benefit to the Warfighter through realistic experiments in relevant environments. Some of Mr. Matlock's other Senior Executive assignments included the Program Director for the BMDS Kill Vehicles program and Program Director for Modeling and Simulation.

Prior to his appointment to the Senior Executive Service in 2003, he proved the ability to use Overhead Non-Imaging Infrared satellites to guide an interceptor for destruction of enemy ballistic missiles in the boost phase. Mr. Matlock also conceived and developed the Near Field InfraRed Experiments or NFIRE spacecraft for demonstrating kinetic kill of ICBMs from a space based platform.

Mr. Matlock's broad based 34 year career in government service includes major acquisition and scientific positions with the U.S. Navy, the Ballistic Missile Defense Organization, the Strategic Defense Initiative Organization and the U. S. Air Force. During his tenure with Naval Sea Systems Command, Mr. Matlock was the Program Manager for the Department of Defense's U.S./Japan Cooperative Ballistic Missile Defense Research Project. He led the development and implementation of this joint missile defense research program with the Japan Defense Agency. Prior to employment with the Navy, Mr. Matlock was Program Manager for Interceptor Technology Integration in the Ballistic Missile Defense Organization. Mr. Matlock developed the Lightweight ExoAtmospheric Projectile (LEAP), a primary building block for the nation's missile defense programs. As Program Manager for the BMDO/Navy Terrier LEAP Technology Demonstration Program, he established the experimental pathfinder for the Aegis Ballistic Missile Defense Program. He also built, launched and operated several earth observing satellites, proving the value of microsatellites for complex missile defense and space control missions.

In addition to eight years in the Strategic Defense Initiative Organization, Mr. Matlock held several positions in the Department of the Air Force, both as an officer and civil servant, including Chief of Integration and Analysis at the Air Force Rocket Propulsion Laboratory and Technology Director, Space Based Interceptor System Program Office at Air Force Systems Command's Space Division.

Mr. Matlock's major awards include the Air Force Aerospace Primus Award (1987), the Outstanding Technical Achievement Award for Missile Defense (1989), the Navy Superior Civilian Service Award (2000) and the inaugural Missile Defense Technology Pioneer Award (2006).

Mr. Matlock married the former Bonnie Brands of Stroudsburg, PA and they reside in Huntsville, AL. They have three adult children, Dylan, Taylor and Corrina.



Richard A. Ritter Program Director for C2BMC MDA

Mr. Richard A. Ritter has been involved in missile defense since he arrived at SDIO in September 1990 and currently serves as the Program Director for Command and Control, Battle Management, and Communications (C2BMC) for the Missile Defense Agency (MDA), Department of Defense, Pentagon, Washington, D.C. As the program director, he is responsible for the design, development, integration, test, and implementation of the BMDS Command and Control, Battle Management, and Communications. He ensures the weapon and sensor elements are fully integrated with each other and with external systems and provide optimum flexibility and operational effectiveness to the war-fighter.

Prior to this, Mr. Ritter served as the Deputy Program Director for C2BMC. He was the Systems Engineer for the Ballistic Missile Defense Organization (BMDO), the principal advisor to the Director for the systems engineering, integration and interoperability of the BMD program, which included NMD, TAMD and cruise missile options. Other assignments he held in BMDO include: Chief Architect/Engineer and Deputy Chief Architect/Engineer, Director, Battle Management/Command, Control and Communication (BM/C3) Integration, Theater Missile Defense (TMD) Directorate. He was responsible for all system engineering and integration activities for the BMDO Theater Missile Defense program. Mr. Ritter ensured integration of TMD development activities within BMDO, the Services and the Joint Chiefs of Staff. He directed the TMD Command, Control, Communication, Computers and Intelligence (C3I) program and ensured interoperability with other Department of Defense and allied tactical command and control (C2) systems.

Mr. Ritter earned a MS in Engineering Management and an MS in Electrical Engineering. He is a Certified Level III Acquisition Professional in Program Management. Mr. Ritter earned an Exceptional Civilian Services award dated September 2002, the MDA 2007 Annual Individual Award for Leadership, and a Presidential Meritorious Rank Award in December 2008.

Mr. Ritter retired from the United States Air Force after serving over 27 years in the area of acquiring, testing and fielding weapon systems. He and his wife, Ellen, reside in Fairfax, Virginia. They have two daughters, Sandra and Christine and 5 grandchildren.

Missile Defense



Mr. Barney Klehman is the Director of Contracting for the Missile Defense Agency (MDA). He has responsibility for acquisition planning, negotiation, award, administration and closeout for a budget of approximately \$8B annually. The Missile Defense Agency consists of a number of individual weapon systems ("elements") that are integrated into a network to provide a layered missile defense capability called the Ballistic Missile Defense System (BMDS). Mr. Klehman has been in his current position since 3 November 2004.

Prior to assuming his position at MDA, Mr. Klehman spent 26 years with the Air Force. His most recent position was the Director of Contracts for the Space and Launch Control Systems Program Office (SLCSPO) at the Space and Missile Systems Center (SMC) at Los Angeles Air Force Base, El Segundo, CA. This included contracting responsibility for the Spacelift Range Program, which provides range safety and tracking for launches at Cape Canaveral AFS and Vandenberg AFB; and the Air Force Satellite Control Network (AFSCN), which provides telemetry, tracking and control functions for a wide array of Air Force and DoD space assets.

Mr. Klehman began his government career in 1972 as a Contract Price Analyst with Defense Contract Administration Services (then DCAS, now DCMA). He reviewed defense contractor proposals and prepared negotiation positions for DOD procuring activities. In 1978 he transferred to the Air Force Space and Missile Systems Organization (then SAMSO, now SMC) as a Contract Negotiator, subsequently serving in positions including Contracting Officer, Staff Reviewer, Deputy Director, or Director of Contracts. Primary responsibilities included acquisition of systems for launch vehicles, satellites, and ground system command and control. He supported every major SMC program office, most notably an assignment as Director of GPS Contracts from 1990 to 2001.



Lee R. Rosenberg Director for Small Business Programs MDA

Lee R. Rosenberg is the Director for Small Business Programs at the Missile Defense Agency (MDA). He has responsibility for the development and oversight of MDA's small business program and acts as an advocate for the utilization of small businesses throughout the Agency. His responsibilities also include oversight of MDA's Small Business Program, the Agency's small business outreach efforts and the Agency's Mentor-Protégé Program.

Prior to assuming his current position, Mr. Rosenberg was assigned within the MDA Contracts Directorate as part of the Acquisition Support Cadre, where he assisted various MDA program offices in developing innovative acquisition strategies to satisfy program requirements.

Mr. Rosenberg spent 21 years as an Army Officer serving in a variety of operational and acquisition positions including holding an unlimited warrant as a contracting officer and buying section chief with the U. S. Army Troop Support Command; serving as the competition advocate for the Defense Contract Administrative Region-St. Louis; performing duties as a Defense Information Systems Agency procurement staff officer responsible for migrating legacy systems into an integrated open system architecture; assignment as an investigative officer and acquisition advisor to the U.S. Army Inspector General; and assignment as an acquisition reform staff officer within the Office of the Assistant Secretary of the Army for Research, Development and Acquisition.

Upon his retirement from the Army in 1997, Mr. Rosenberg worked for a variety of small and large business contractors supporting the Department of Defense and various Military Services. He authored and presented acquisition reform classes to Government contracting and acquisition personnel and provided acquisition support services to several Army and Marine Corps programs located in the U.S. Army Program Manager for Mines, Countermines and Demolitions and the Office of Naval Research. Additionally he authored several case studies utilized in the PMT 401course, the capstone acquisition course, taught in the Defense Acquisition University and supported the Department of Defense Acquisition Reform Office.

Mr. Rosenberg re-entered Government Service as a Department of Defense civilian in 2003 while working at MDA.

MiDAESS Awards Small Business Set-Aside



Quality, Safety, and Mission Assurance (QSMA) **Capability Group 1 SBSA**

IDIQ Contract Award Date: January 21, 2010

a.i. Solutions HO0147-10-D-0027

*QS-03-10: Quality Assurance

A-P-T Research, Inc. HQ0147-10-D-0028

*QS-01-10: System Safety & Safety

Occupational Health

*QS-02-10: Mission Assurance

Bastion Technologies,

HQ0147-10-D-0029

Engineering Support Capability Group 3 SBSA

IDIQ Contract Award Date: March 10, 2011

COLSA Corp. HQ0147-11-D-0005 **Engineering Research and** HQ0147-11-D-0006

Consulting, Inc.

Millennium Engineering and

Integration Co.

Torch Technologies, Inc.

HQ0147-11-D-0008

HQ0147-11-D-0007

*DXC-02-11: Information

Assurance/Computer Network

Defense

DCS Corp. HQ0147-11-D-0009

Acquisition Support Capability Group 2 SBSA

IDIQ Contract Award Date: July 21, 2010

Acquisition Services Corp. HQ1047-10-D-0035 **BCF Solutions, Inc.** HQ0147-10-D-0036

*DOB-04-10: Cost Estimating

*DOB-06-10: EVMS

*DA-01-10: Acquisition & Program Mgmt.

Support

Quantech Services, Inc. HQ0147-10-D-0037

> *DXL-01-10: Readiness Mgmt. *DA-02-10: Acquisition Exec.

Support

*DI-01-10: International Affairs

Agency Operations Support Capability Group 5 SBSA

IDIQ Contract Award Date: August 20, 2010

Harlan Lee & Associates HQ0147-10-D-0030

> *DS-02-10: Exec. Admin. & Exec. Support *DS-04-10: Strategic Planning & Comm.

*DS-05-10: VIPC

*PA-01-10 Public Info. Support

PeopleTec, Inc. HQ0147-10-D-0031

> *DS-03-10: Protocol & Event Mgmt *DXH-01-10: Human Resources *DXH-02-10: Training and Dev.

Total Solutions, Inc. HQ0147-10-D-0032

NOTE: Bold text indicates IDIQ Awards

Italicized text indicates Task Order Awards

MiDAESS Awards Full and Open Competition



Acquisition Support

Capability Group 2

F&O

IDIQ Contract Award Date: September 8, 2010

Booz Allen Hamilton HQ0147-10-D-0018 Computer Sciences Corp. HQ0147-10-D-0019

HQ0147-10-D-0019*DOB-01-10: Integration Synchronization
*DOB-03-10: Budget Execution/Funds

Control

Paradigm Technologies, Inc. HQ0147-10-D-0020

*DOB-02-10: Strategic Financial Planning

Odyssey Systems Consulting Grp.

HQ0147-10-D-0021

Infrastructure and Deployment Support

Capability Group 4

F&O

IDIQ Contract Award Date: June 23, 2010

Computer Sciences Corp. HQ0147-10-D-0022

*DDW-01-10: Warfighter Interface *DXF-01-10: Facility, Logistics, and

Space Mgmt.

*DXF-03-10: Environment & Mgmt.

General Dynamics IT Sparta, Incorporated

Lockheed Martin, Inc

HQ0147-10-D-0023 HQ0147-10-D-0024

*DXF-02-10: Facilities Life-Cycle Mgmt. Site Activation Planning, Deployment and

Integration

*DDW-02-10: Operations Support

Security and Intelligence Support Capability Group 6

F&O

IDIQ Contract Award Date: June 22, 2010

Booz Allen Hamilton, Inc HQ0147-10-D-0011

*DXS-02-10: Declassification *DXS-05-10: Counter Intel. **HQ0147-10-D-0012**

*DXS-03-10: Intelligence
QinetiQ North America, Inc HQ0147-10-D-0013

*DE-15-10: Cyber *DXS-01-10: Security and Program Protection

Engineering Support

Capability Group 3

F&O

IDIQ Contract Award Date: August 30, 2010

ERC, Inc. (Small Business) HQ0147-10-D-0006
Madison Research Corp. HQ0147-10-D-0007
Computer Sciences Corp. HQ0147-10-D-0008

*DE-01-10: System Engineering Integration

*DE-05-10: Sensor Engineering

General Dynamics IT HQ0147-10-D-0009

*DT-02-10: Ground Test Support

Sparta, Incorporated HQ0147-10-D-0010

*DE-03-11: Weapons and Missile Systems
*DE-07-10: Space Portfolio Engineering

*DE-08-10: C3BM

*DE-10-10: M&S Engineering

*DE-11: Laser (Directed Energy) System

Engineering

*DT-01-10: Flight Test Support *DT-03-10: Component Test Support

Agency Operations Support

Capability Group 5

F&O

IDIQ Contract Award Date: June 17, 2010

ALATEC, Inc. HQ0147-10-D-0002

*DS-01-10: Functional Mgt. and Non-Matrix

Admin. Support

Computer Sciences Corp.

HQ0147-10-D-0003

EMC, Inc.

HQ0147-10-D-0004

Agency Advisory Analytical Support

Capability Group 7

F&0

IDIQ Contract Award Date: February 14, 2011

 Booz Allen Hamilton, Inc
 HQ0147-11-D-0001

 MacAulay-Brown, Inc
 HQ0147-11-D-0002

 SAIC
 HQ0147-11-D-0003

 TASC
 HQ0147-11-D-0004

